Make Progress a Startup in Patras aspiring to change student life in Greek Universities is currently searching for a Web Developer with WordPress experience to participate in designing, building, and maintaining our platform.

**Main Responsibilities.**

* Website and SW application designing, building, and maintaining in collaboration with other developers and external partners.
* Support of the existing applications, adding new features, according to the business needs.
* Directing or performing Website updates and upgrades.
* Determining user needs by analyzing technical requirements and user requests and feedback.
* Proposing solutions to technical issues that occur.
* Keeping on top of new technologies.

**Qualifications.**

* Bachelor’s degree in Computer Science or related field.
* Excellent knowledge of WordPress.
* Previous professional or academic experience as web developer will be an advantage.
* Good understanding of the entire web development process.
* Ability to work as part of a team but also independently.
* Flexibility and problem-solving skills.

**What we offer.**

* Competitive salary.
* Flexible remote/office workdays.
* Friendly, pleasant, and creative working environment.
* Possibility of evolution.

Please send your CV by email at: info@makeprogress.gr.

Make Progress, a Startup in Patras aspiring to change student life in Greek Universities is searching for a Business Development Manager to join our team and contribute to the growth of our venture.

**RESPONSIBILITIES**

* Identify and develop new business opportunities.
* Plan and execute actions to achieve user growth.
* Analyze customer/user experience, insight, and feedback, prepare reports and suggest improvements.
* Identify internal process deficiencies and propose solutions
* Ensure proper executions of internal projects and tasks
* Responsible for organizing company events and workshops.
* Develop material for company presentation.
* Responsible for hiring and onboarding process of new team members.

**REQUIREMENTS**

* Bacelor’s degree in a business-related field or engineering.
* Proven relevant working experience in business development preferably within a startup environment.
* Good knowledge of MS Office, particularly MS Excel.
* Highly self-motivated, proactive, innovative, and flexible.
* Team player, able to collaborate with and motivate colleagues.
* Strong presentation and communication skills. Prior experience in sales presentations would be highly appreciated.

**WHAT WE OFFER**

* A competitive salary based on experience, education and skills.
* Flexible remote/office workdays.
* Friendly, pleasant and creative working environment.
* Possibility of evolution.

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