



Application Engineer II- Ansys Rocky

Location: Athens or remote

Our Mission: Powering Innovation That Drives Human Advancement

When visionary companies need to know how their world-changing ideas will perform, they close the gap between design and reality with Ansys simulation. For more than 50 years, Ansys software has enabled innovators across industries to push boundaries by using the predictive power of simulation. From sustainable transportation to advanced semiconductors, from satellite systems to life-saving medical devices, the next great leaps in human advancement will be powered by Ansys.

Innovate With Ansys, Power Your Career.

Summary / Role Purpose

Join the Ansys Customer Excellence team to partner with our customers to engineer what's ahead, solve their real-world engineering problems, deploy Ansys software in their design workflows, and grow Ansys' business. As a hands-on expert in Ansys Rocky & Ansys Fluent products, you will use advanced-level engineering knowledge to provide technical pre-sales support, perform professional services, and help translate customer requirements into exciting new product features. You will be working within multi-disciplinary teams to advance your knowledge, experience and business impact.

Key Duties and Responsibilities

- Lead/Assist in coordinating and executing all technical activities throughout the sales opportunity lifecycle such as technical discovery, product presentations, demonstrations and evaluations.
- As a product expert with Ansys Rocky, interact with customers to understand their product design needs and engineering design workflows; analyze how to address customers' requirements using Ansys products and platform; articulate Ansys' value proposition.
- Collaborate with the Ansys product development teams to translate customer requirements into exciting new product features; test new releases of Ansys products on industrial problems.
- Support Ansys field and digital marketing.
- Contribute to consulting services, conduct introductory and/or intermediate training classes.

Minimum Education/Certification Requirements and Experience

- MS in Mechanical/Chemical/Aerospace/Civil Engineering or related field
- Required minimum years of professional experience in an engineering software environment: MS+0
- Demonstrated use of Ansys Fluent, Ansys Rocky software or knowledge of other commercial CAE, CAD, PLM software packages
- Logical problem-solving, strong interpersonal and communication skills, fluent in writing and speaking English.
- Strong organizational and time management skills, possesses a sense of urgency.
- Projects a professional image and demonstrates business acumen, driven to succeed.
- Ability to travel domestically up to 25% of the time.

Preferred Qualifications and Skills

- Preferred education and years of professional experience in an engineering software environment: MS+3, or PhD+0
- Experience with multiphase solid-fluid applications and modeling using Ansys tools.
- Experience with CAD packages desirable with some experience with mesh generation.

At Ansys, we know that changing the world takes vision, skill, and each other. We fuel new ideas, build relationships, and help each other realize our greatest potential. We are ONE Ansys. We operate on three key components: the commitments to our stakeholders, the behaviors of how we work together, and the actions of how we deliver results. **Together as ONE Ansys, we are powering innovation that drives human advancement.**

Our Commitments:

- Amaze with innovative products and solutions
- Make our customers incredibly successful
- Act with integrity
- Ensure employees thrive and shareholders prosper

Our Values:

- Adaptability: Be open, welcome what's next
- Courage: Be courageous, move forward passionately
- Generosity: Be generous, share, listen, serve
- Authenticity: Be you, make us stronger

Our Actions:

- We commit to audacious goals
- We work seamlessly as a team
- We demonstrate mastery
- We deliver outstanding results

INCLUSION IS AT OUR CORE

We believe diverse thinking leads to better outcomes. We are committed to creating and nurturing a workplace that fuels this by welcoming people, no matter their background, identity, or experience, to a workplace where they are valued and where diversity, inclusion, equity, and belonging thrive.

WELCOME WHAT'S NEXT IN YOUR CAREER AT ANSYS

At Ansys, you will find yourself among the sharpest minds and most visionary leaders across the globe. Collectively we strive to change the world with innovative technology and transformational solutions. With a prestigious reputation in working with well-known, world-class companies, standards at Ansys are high — met by those willing to rise to the occasion and meet those challenges head on. Our team is passionate about pushing the limits of world-class simulation technology, empowering our customers to turn their design concepts into successful, innovative products faster and at a lower cost.

At Ansys, it's about the learning, the discovery, and the collaboration. It's about the "what's next" as much as the "mission accomplished." And it's about the melding of disciplined intellect with strategic direction and results that have, can, and do impact real people in real ways. All this is forged within a working environment built on respect, autonomy, and ethics.

CREATING A PLACE WE'RE PROUD TO BE

Ansys is an S&P 500 company and a member of the NASDAQ-100. We are proud to have been recognized for the following more recent awards, although our list goes on: Newsweek's Most Loved Workplace globally and in the U.S., Gold Stevie Award Winner, America's Most Responsible Companies, Fast Company World Changing Ideas, Great Place to Work Certified (Belgium, China, Greece, France, India, Japan, Korea, Spain, Sweden, Taiwan, and U.K.).

For more information, please visit us at www.ansys.com

Ansys is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, veteran status, and other protected characteristics.

Ansys does not accept unsolicited referrals for vacancies, and any unsolicited referral will

become the property of Ansys. Upon hire, no fee will be owed to the agency, person, or entity.