Deals Graduate Program

For those who see opportunity in complexity. Not for everyone.

We're for those who thrive on challenges, complexity, and change. This is a place where things don't always go to plan, a place where we embrace the opportunity to solve tough problems that truly matter. If you're someone who can make decisions with limited information, adapt quickly, and see challenges as chances to grow, you'll fit right in.

We're for the relentless—those who embrace ambiguity, learn by doing, and aren't afraid to fail and try again. For the determined to make an impact and shape businesses, economies, and futures.

Solve what others can't. Grow as much as you dare. Belong in your own way.

We're looking for graduates or early-stage professionals to join our high-performing Deals team. You'll collaborate with top-tier dealmakers, contribute to strategic projects, and gain exposure to a variety of industries. You'll solve impactful challenges that push boundaries and drive real business transformation. Explore the exciting opportunities within Deals departments:

Corporate Finance:

The Deals Corporate Finance team provides advisory services for mergers and acquisitions (M&A), divestitures, and capital raising. We assist clients in buying or selling businesses, raising capital, and driving funding efficiencies. Our services include deal origination, valuation, due diligence coordination, and negotiation support. The team leverages PwC's global network to provide clients with access to potential buyers or investors and offers strategic advice throughout the transaction lifecycle.

FS Corporate Finance:

The Deals FS (Financial Services) Corporate Finance team focuses on M&A and transaction advisory services specifically for the financial services sector. We help clients navigate complex transactions, including acquisitions, mergers, and divestitures, within the banking, insurance, and fintech industries. The team provides strategic advice, valuation, due diligence coordination, and deal structuring to ensure successful transactions that align with clients' strategic objectives.

Transaction Services:

The Deals Transaction Services team offers comprehensive support throughout the transaction lifecycle. Our services include financial / business due diligence services, advising clients in their negotiations on the financial aspects of share purchase agreements, reviewing completion accounts to safeguard value and conducting special purpose assignments (e.g. deal analytics and data driven insights, vendor assistance etc.). We help clients assess the financial health and potential risks or

opportunities of target companies, ensuring informed decision-making.

Business Restructuring Services (BRS):

The Deals BRS team specializes in helping businesses facing financial and operational challenges. We provide restructuring and recovery services to improve liquidity, manage working capital, and optimize business operations. Our services include financial restructuring, operational turnaround, debt advisory, and insolvency support. The team works closely with clients to develop and implement strategies that stabilize and revitalize their businesses, ensuring long-term success.

Fraud and Forensics:

The Deals Fraud and Forensics team offers services designed to help organizations manage risks related to fraud, disputes, and other financial crimes and emerge stronger out of every event. Our offerings include conducting thorough fraud investigations, enhanced by eDiscovery and advanced data analytics, to identify fraudulent activities and efficiently collect digital evidence. Additionally, we specialize in dispute resolution, encompassing commercial and M&A disputes, as well as litigation support. This includes calculating damages to strengthen or counter legal claims and providing expert testimony in legal proceedings.

Deals don't just happen—they are made by those who see strategy where others see chaos. SOLVE WHAT OTHERS CAN'T.

We're working for something bigger than ourselves. You'll be proud to be part of it. Your job description:

- Analyze complex financial information and apply valuation techniques to support strategic decision-making.
- Create engaging marketing materials, such as presentations and pitch books, that impress and persuade.
- Support deal execution, streamlining processes to ensure excellent outcomes.
- Collaborate with cross-disciplinary teams to enhance performance and drive innovation.
- Work for a client base consists primarily large Greek and Multinational corporates, domestic and foreign Private Equity funds, Banks and financial investors.
- Interact with C-suite executives, gaining valuable experiences in communication and relationship management.
- Build strong relationships with clients, fostering trust and collaboration.
- Gain invaluable experiences and expand your professional network on an international level.
- Contribute to the success of our clients and the growth of PwC by delivering exceptional services and solutions.

GROW AS MUCH AS YOU DARE.

We're a team made for those who thrive on feedback, who are committed to learning by doing, and who see challenges as opportunities. What you bring to the team:

- Excellent academic records from a Greek or foreign university (Bachelor's) relevant to any of the following areas: Finance, Economics, Accounting, Mathematics, Engineering, Management Science & Technology, Business Administration or relevant discipline.
- Master's degree relevant to any of the following areas: Finance, Economics, Accounting, Mathematics, Engineering, Management Science & Technology, Business Administration or relevant discipline is highly regarded.
- 0-1 year of relevant working experience.
- Progress towards or completion of relevant professional qualifications (e.g., ACCA, ACA, CFA) is highly regarded.
- Understanding of accounting and reporting standards (such as IFRS, Greek GAAP) and awareness of related financial statement risks.
- Proficient in MS Office applications, with advanced skills in Excel and PowerPoint.
- Knowledge of Power tools (Pivot, Query, BI), Alteryx or other programming language is highly regarded.
- Proficient communication skills in Greek and English, both verbal and written.
- Excellent collaboration and interpersonal skills with a team-oriented approach.
- Self-motivated and driven individuals, with an entrepreneurial mindset, willing to invest in their own personal upskilling and professional development.
- Focused on achieving results and consistently willing to go above and beyond expectations.
- Analytical thinking and strong financial acumen to solve complex problems.
- Commitment to providing excellent quality work and building client relationships.
- Demonstrates proactive problem-solving skills and a resourceful approach to challenges.
- Fulfilled military obligations for male candidates.

BELONG, IN YOUR OWN WAY.

We have created a circle of connection standing by each other, through every challenge and every win. What's in for you:

- A hybrid working model and a competitive package that values your impact.
- An advanced office space designed to inspire, innovate, and support more than just work.
- Career acceleration with personalized growth opportunities that align with your goals—both globally and locally.

• Well-being and balance through wellness initiatives, extra leave days, and continuous development that puts you first.

We're not for those who:

- Prefer predictable, routine work.
- Avoid thinking critically and challenging the status quo.
- Like working in isolation instead of dynamic teams.

Who we are

PwC in Greece is the largest professional services firm in the country, with premises in Athens, Thessaloniki, Patras, Ioannina, Rhodes and Volos with more than 2,400 employees. More than 370,000 people in 149 countries across our network share their thinking, experience and solutions to develop fresh perspectives and practical advice. PwC Greece exists to provide top-quality industryfocused assurance, tax, consulting, deals and outsourcing services to industry leading clients.

Don't miss the opportunity to develop yourself and grow your career in the global leading professional services firm in Greece.

All applicants will be acknowledged and treated in the strictest confidence.

For those who Make it Happen. Not for everyone.

Challenge accepted?

#LI-HYBRID

Apply here: Deals Graduate Program